

Stabenau Group Newsletter Fall 2014

Upcoming Events

August:

- **Lowcountry Jazz Festival** 8/28 – 8/31

September:

- **Charleston Watersports Week** 9/05 - 9/14
- **Third Thursday in Summerville** 9/18
- **43rd Annual Scottish Games** 09/20
- **Southern Living Taste of Charleston** 9/26- 9/28

October:

- **Isle of Palms Connector Run and Walk for the Child** 10/04
- **Bus Shed Bash - 11th Annual Oyster Roast and BBQ** 10/16
- **Third Thursday Summerville** 10/16
- **Children's Day Festival** 10/19

Follow us on Facebook & Pinterest to find home buying & selling tips and design ideas!



Here at Stabenau Group we hope you had a wonderful summer! Are you ready for cooler days, football season, and for school to start? Speaking of school... most parents would prefer not to move their children mid school year, but according to greatschools.org studies have shown that moving your child may have positive benefits both academically and socially.



Rent or Buy?

A recent article in The Post and Courier suggested that renting may not be the most affordable option: "The real estate information firm REIS ranked the 5.9 percent rent increase in Charleston as the fourth highest in the nation, based on what landlords were asking, from June 2013 through June this year. That compared to a 3.2 percent average increase for all 79 metropolitan areas REIS included in the study." With rent rates going up each year, it may be an opportunity to start looking into buying rather than renting. It may also be a great investment for current homeowners to consider buying a new property to rent as an investment opportunity.



7 reasons why you **should** use a Real Estate Agent to sell your home !

#1

Setting the right list price.

#2

Effective home presentation.

#3

Gets your home seen by Buyers.

#4

Negotiation of Buyer's offer.

#5

Negotiates inspection results

#6

Makes sure transaction moves along smoothly towards closing.

#7

Gets you to the closing table, getting your home sold for top dollar !

We are pleased to introduce Alexis Tecosky and Katie Freeze to our real estate team!

